# JAIME CRUZ MARTÍNEZ

· PRODUCT DESIGNER & UX / UI DESIGNER ·

Hello! I'm a Product Designer with over 15 years of experience in creative and digital industries, specializing in usercentric solutions. As a Lead UX/UI, Product Designer, and Creative Director, I've collaborated with multidisciplinary teams to deliver award-winning projects that increased usability, engagement, and revenue by up to 40%.

#### **EXPERIENCE**

#### Xiuh Product Designer & UX/UI

2018-Present

2022-2024

2016-2020

 $\cdot$  Lead the creation of optimized digital experiences using User-Centered Design, Design Thinking, and Double Diamond. Define user journeys, design wireframes, and build interactive Figma prototypes while managing teams of 10+ (UX, UI, Marketing, Development). Mentor junior designers to ensure quality and efficiency.

 $\cdot$  Key Results: Improved usability by 35% and conversion rates by 20% for clients such as Zahoree, Interex and Intus.

Lead UX / UI Nolab

- Designed a real estate investment platform, conducting qualitative and quantitative user research. Developed scalable design systems, defined user personas, and facilitated stakeholder workshops to enhance usability metrics. Managed teams and mentored 3 junior designers.
- · Key Results: Increased lead capture by 40% and annual revenue by 15%.

**Archer Troy** Lead UX / UI, Post-pro & Creative Director

- Lead UX/UI: Spearheaded product design strategies, optimizing processes and enhancing web purchasing and social media experiences. Oversaw multidisciplinary teams (UX, UI, Marketing, Development).
- Head of Post-Production: Directed designers and editors on audiovisual projects, streamlining delivery timelines.
- Associate Creative Director: Crafted innovative campaigns and expanded the digital UX/UI and post-production areas.

Havas Worldwide UX / UI & Creative Digital 2015-2016

- $\cdot$  As a **Digital Creative & UX/UI Designer**, I spearheaded digital creative direction and UX/UI teams, blending agile methodologies with user research to deliver measurable outcomes.
- $\cdot$  Key achievements include improving usability by 35% and boosting conversion rates by 20% for brands like Chivas, Peugeot, and AXA through data-driven design strategies.

**Early Career** 2005-2015

Senior Multimedia Designer (ILCE), Interactive Art Director (Leo Burnett), Digital Art Director (Ogilvy & Mather), Digital Creative (Saatchi & Saatchi), Head of Art & UX/UI (Random Interactive) - Built a strong foundation in multimedia design and digital creative direction.

# **EDUCATION & PROFESSIONAL TRAINING**

# Multimedia Design

Universidad del Valle de México

# **Writing and Storytelling**

ITEMS / Guillermo Arriaga

# Interfaces Interactive

Unidad de Posgrado (UNAM)

# Google UX Design

Google

# **Art Oriented Interfaces**

Centro Nacional de las Artes

# The Project Manager's

Stack Social

# TOOLS AND TECH

# Design and Prototyping

Figma, Sketch, Invision, Uizard, Framer, vO.dev, Rive, Galileo, Photoshop, Illustrator.

# **Project management**

Trello, Asana, Jira, Slack, Zoho, Monday, Notion.

# **Interactive Experiences**

Notch, Touchdesigner, Unreal.

# Al for Design

Midjourney, Recraft, Leonardo, ComfyUI, Flux.

# **AI Tools**

ChatGPT, Claude, Deepseak, Grok, Perplexity, N8n.

# Code (for Collaboration)

Python, Html, Css.

# **UX Research**

Optimal Workshop, Maze, Hotjar, Lookback, Research Rabbit, Dovetail

# Video & 3D:

After Effects, Premier, Davinci, Runway, Veo2, Kling, Invideo, Sora, Blender, C4D, Spline.

# **AWARDS & RECOGNITION**

# **Cannes Lions: Bronze**

P&G - Olay

"The Lifesaver T-Shirt"

#### Circulo de Oro: Media - Bronce

Amazon - Prime "The Live Trailer"

# Effie Awards: Bronze

Ambulante "Prejuicios"

# WINA Awards: Bronze

Bajaj "Life Key"

# IAB México: Plata

Hasbro - Monopoly

"Lo quiero todo"

# Circulo de Oro: DA - Bronce

Paseo Interlomas "Trineo"

#### Circulo de Oro Media - Oro

P&G - Olay "Lupita Torres"



### **METHODOLOGY**

#### **LANGUAGES**

### **SKILLS**

**Hard Skills** 

#### Product Strategy & Design:

### Creative & Technical:

# Data-Driven Design:

# **Soft Skills**



